

Healthcare & Medical Technologies| Singapore & Vietnam

Selected European Companies

29 JULY – 3 AUGUST 2019

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Company	Country	Product Type	Description
A.J.Costa (Irmãos), Lda. www.ajcostairmaos.com	Portugal	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment/ Tools 	<p>We manufacture steam sterilizers with medium and large capacities, washer disinfectors for bedpans and utensils, which are all certified with the AJC trademark. We also manufacture washer disinfectors for surgical instruments and medical sealers.</p> <p>Our models include: AMARO 5000, STERI 21 and CENTROCLAVE, ECO 25 and LD21</p>
ALMA IT SYSTEMS SL www.alma-medical.com	Spain	<ul style="list-style-type: none"> ▪ ICT for Healthcare ▪ Remote Health Monitoring /Therapy (Including Virtual Visit/ Consultation)/ Telemedicine ▪ Medical Imaging Software 	<p>Alma develops and sells software products for advanced visualization of Medical Images, which includes state-of-the-art tools for Volume Reconstruction and Image Analysis.</p> <p>The portfolio of products of Alma includes:</p> <ol style="list-style-type: none"> 1. Alma WORKSTATION - An advanced viewer for medical imaging visualization and analysis, which includes specialized modules with different specialties such as Vascular Analysis, Mammography or Nuclear Medicine. 2. Alma 365 - A Cloud service that allow the clients to store and manage their own medical images and visualize them remotely through the Internet with light and advanced viewers of Alma. 3. Alma VET - A specialized medical imaging solution for the veterinarian market. 4. Alma Surgery - Offers specialized software for surgical planning, with advanced tools such as volume Reconstruction, Segmentation and 3D Printing of patient-specific structures.
Biosan SIA www.biosan.lv/en	Latvia	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment/ Tools ▪ Laboratory Sample Preparation Devices 	<p>Our concept is called The World of Biotech-Innovatica. Four planetary systems with satellites — devices revolve around Terra Innovatica (biomaterial under research). We have marked out four planets, ie. four contemporary diagnostic levels:</p> <ul style="list-style-type: none"> • Terra Genomica — diagnostics at the level of genes (DNA-analysis, oligonucleotide and mononucleotide polymorphism — ONP, SNP) • Terra Immunologica — diagnostics at the level of immunology (detection of polymorphism of antibodies and immune response) • Terra Biochemica (metabolomics) — diagnostics of metabolism products and ferment activity • Terra Cellomica — diagnostics at the level of cellular morphogenesis (cellular polymorphism)

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Biomedical Srl www.biomedical-srl.com	Italy	<ul style="list-style-type: none"> Medical Instrument/ Equipment/ Tools 	<p>We manufacture the following:</p> <ul style="list-style-type: none"> - Biopsy needles for bone-marrow biopsy, explant and iliac-sternal aspiration. - Guillotine needles for biopsy on soft tissues. - Disposable needles visible under ultrasound. - Anaesthesia needles. - Thermic and absorbing sheets. - Universal emergency NIV mask. - Thermo-ablative microwave multiprobe system.
Bti Biotechnology Institute Bti-biotechnologyinstitute.com	Spain	<ul style="list-style-type: none"> Aesthetic/ Cosmetic Dental Instrument/ Equipment 	<p>BTI is the leading scientific company in tissue regeneration through, PRGF-ENDORET an autologous product that drastically increases the healing process. BTI has an implant bioactive surface called UnicCA, the only implant in the market that increases the bone formation. This is due to the triple roughness and the bioactive layer of calcium along the surface. All products in BTI has the most important certifications such as FDA, TÜV, CE, etc. The company also has received several awards by its active activity in R+D+i ,as well as hundreds of articles published in international index journals.</p>
Clinic 6 www.freezpen.com	Belgium	<ul style="list-style-type: none"> Aesthetic/ Cosmetic Dental Instrument/ Equipment Medical Instrument/ Equipment/ Tools 	<p>Freezpen is an innovative instrument relying on the direct application of nitrous oxide (N₂O) at a temperature of -89°C. The introduction of micro-technology in cryosurgery includes benefits such as:</p> <ol style="list-style-type: none"> 1. High power (55-bar) microjet achieves in-tissue temperature of -89°C, for complete tissue necrosis in seconds. 2. Ultrafine sharp jet for total precision and no damage to healthy tissue. Range of applicators. 3. Simple procedure 4. Painless and without follow-up care. 5. Perfect results with no scarring. Healthy tissue is unaffected; frozen tissue disappears in a few weeks. 6. Practical: Easy handling and transport. Handy disposable cartridges; store at room temperature.
Comarch Healthcare comarch.com/healthcare/	Poland	<ul style="list-style-type: none"> Remote Health Monitoring/ Therapy (including Virtual Visit/ Consultation)/ Telemedicine 	<p>Comarch Healthcare provides a wide variety of healthcare solutions, including IT systems for hospitals, software products for radiology and medical record management in medical institutions, cities, and regions. The company is also a supplier of innovative telemedicine solutions. The implementation experience gained in numerous medical institutions has allowed the company to deliver solutions that meet the needs related to the rationalization of administrative processes and increase the quality of medical services.</p>

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<p>DELCON S.r.l. www.delcon.it</p>	Italy	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment /Tools 	<p>We design, manufacture and market Blood Bank medical devices such as PVC tube sealers, blood collection monitors and automatic blood components separators for multinational companies (Private Label manufacturing), and under our owned brand name DELCON.</p> <p>Trademarks: HemoWeld, HemoMix, HemoTek, GIOTTO, Giotto MONZA</p> <p>Patents: From 5 to 10 Production and R&D facility in Grassobbio (Bergamo), via Zanica 19 F-I, Italy</p>
<p>Diatron MI Zrt. www.diatron.com</p>	Hungary	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment /Tools 	<p>Diatron develops, manufactures and markets haematology analysers, clinical chemistry analysers, and associated reagents for human medical and veterinary use. We are one of the top 5 global haematology analyser manufacturers. Since its inception 25 years ago, Diatron has been at the forefront of laboratory diagnostics. Today, our product range includes haematology analysers, haematology reagents (both for our own and other manufacturers' analysers), haematology control material, clinical chemistry analysers, clinical chemistry reagents and clinical chemistry controls. The Diatron brand has been established because of our capability for manufacturing high quality and extremely reliable instruments.</p>
<p>DIERS International GmbH www.diers.eu</p>	Germany	<ul style="list-style-type: none"> ▪ Assistive Technology ▪ Biometric/ Spine Lab/Gait Lab ▪ Medical Instrument/ Equipment/ Tools 	<p>We are specialised in biomechanical measuring systems to fulfil the rising clinical demands of interdisciplinary medicine. The focus of our R&D is optical 3D / 4D spine & posture analysis, foot pressure & gait analysis and muscle strength measurement. The worldwide "Golden Standard" for optical measurement systems capturing the spine, the pelvic and the posture. The dynamic recording method with up to 60 frames per second is the consequent further development of the "formetric" series that has been accepted by almost every market. The 4D technology improves the quality of the 3D recording, enables posture studies with expanded exposure times and is ready for motion analysis on a treadmill. With the 4D technology new medical applications for functional and dynamic Analysis is accessible. We are developing and growing our product programme, so that we can add also foot and gait analysis, EMG and isometric muscle strength analysis to our product portfolio.</p>

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DMS Imaging www.dms-imaging.com	France	<ul style="list-style-type: none"> Medical Instrument/ Equipment/ Tools 	We design and produce medical imaging systems such as the X-ray medical imaging system, from the basic system for Bones & Chest exams to the high-end Radiography & Fluoroscopy systems. DMS Imaging is the OEM producer for the remote-controlled table for CANON Medical & Carestream Health (USA). DMS Imaging is the third biggest player within GE & Hologic in the Bone Densitometer equipment market.
Dr. Walser Dental GmbH www.walser-dental.com	Germany	<ul style="list-style-type: none"> Dental Instrument/ Equipment 	Numerous patents have been registered since the foundation of the company in 1948. Developments for dentists by dentists include a sophisticated system of tooth filling matrices, the Walser® matrices. Due to their uniqueness they are an ideal door opener for dental sales. Dentists in more than 120 countries work with Walser® tooth matrices and report publicly about their enthusiasm. The outstanding quality is also evidenced by the fact, that the complaints rate is virtually zero. We develop and produce most of our products in Radolfzell, Germany. Many parts are manufactured with great effort by hand since the company was founded.
eBIODY - AMINOGRAM www.ebiody.com	France	<ul style="list-style-type: none"> Medical Equipment Remote Health Monitoring/ Therapy (including Virtual Visit/ Consultation)/ Telemedicine 	We manufacture and develop body composition Analysers in France. Body composition analysis helps analyse cumulative disparities in body structure for a precise period. Our devices measure body fat and different body compartments (proteins, water, body cell mass) and uncover risks associated with it. eBIODY devices also help in assessing the effectiveness of exercise, nutrition intake, and age-related issues. In 2020, eBIODY will launch remote medicine with new device for telemedicine and follow up of kidney diseases, cardiac failure and cancer.
Elers Medical Finland www.ellers-medical.eu	Finland	<ul style="list-style-type: none"> Aesthetic/ Cosmetic Dental Instrument/ Equipment 	Established in 2015, Elers Medical was created to help make a difference in the lives of people all over the world. We aim to produce and develop world leading infection prevention products together with a global network of leading scientists. The end goal is to get products in the hands of the people who need them, so we can not only help people live longer, healthier lives, but we can save a few along the way. We conduct advanced textile materials research and develop an advanced and fully automated production line for producing high volumes of cutting-edge barrier bedding products at low cost. Our products are game changers and are a patented product range of next generation infection control such as pillows, duvets and mattresses as well as antimicrobial curtains.

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Euroclone SpA www.euroclongroup.it	Italy	<ul style="list-style-type: none"> ▪ Assistive Technology ▪ Medical Instrument/ Equipment/ Tools ▪ Lab Equipment ▪ Medical/ Pharma Supplies & Disposables 	<p>Euroclone is an Italian private owned company based in Milan, manufacturing and selling:</p> <ul style="list-style-type: none"> - Contamination control equipment: Laminar flow cabinets (Class I, Class II, Class III, Class 100 LAF), Isolators for Pharma application and for regenerative medicine - CO2 incubators - Kits and consumables for IVD, Food control, Molecular biology, Cell Biology and Cytogenetics <p>Our headquarters and production facilities are based in Italy, main office is in Pero (north west of Milan) and our production sites are in Siziano (Pavia), south part of Milan.</p>
Eurotape B.V. www.eurotape.com	Netherlands	<ul style="list-style-type: none"> ▪ Assistive Technology ▪ Medical Instrument/ Equipment/ Tools ▪ Medical/ Pharma Supplies & Disposables 	<p>We develop and manufacture medical adhesives to be applied on reusable or disposable surgical covering materials in operating theatres. Our products are all based on in-house R&D, produced in conformity of ISO 13485:2016 and CE registered. We have two brand names: Eurotape and Somed.</p>
EUROTRONIK Kranj d.o.o. eurotronik.si/en/	Slovenia	<ul style="list-style-type: none"> ▪ ICT for Healthcare ▪ Nurse Call System ▪ Telecare System ▪ Wearable Sensors & IoT 	<p>We are manufacturer of advanced ICT solutions for health-care and home-care market from Slovenia (central Europe). Our main product is the NurseCare system - the most advanced IP nurse call system on the market. We have a strong network of distributors around the world, which includes companies that sell our system to hospitals and elderly homes and provide after-sales support. We are very flexible and can adapt to specific local needs, as well as offer strong support to our distributors.</p>
EWAC Medical www.ewacmedical.com	Netherlands	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools 	<p>EWAC Medical is a global supplier and manufacturer of equipment for water-based rehabilitation, also called hydrotherapy or aquatic therapy. EWAC Medical supports clients at all stages, from design, commissioning and hydrotherapy training, up to pool maintenance. The core product of our business is Modular Pools, Movable floors and accessories for aquatic therapy.</p>

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FoodMarble foodmarble.com/	Ireland	<ul style="list-style-type: none"> ▪ Assistive Technology ▪ Education/ Stimulation ▪ Medical/ Pharma Supplies & Disposables ▪ Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation)/ Telemedicine ▪ Wearable Sensors & IoT 	Our device, AIRE, is a handheld HBT device which pairs with a smartphone app, miniaturized so that it will fit in your pocket. Our app allows you to perform breath testing in the field and to document your symptoms such as stress, diet etc. In addition to this, our meal log allows clients to identify foods that are high in FODMAPs, allowing them to self-identify foods which can cause symptoms.
hawo GmbH www.hawo.com	Germany	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools ▪ Sealing & Packaging 	hawo is the world market leader of packaging systems for medical instruments. Together with our wide range of services and accessories, our products cover every step in the packaging process - from the closure of sealable pouches and reels, to process control and documentation as well as the validation of sealing processes. In everything we develop, we first consider the needs of the user. By doing so, we place value on precise functionality and maximum ergonomic design – of course at the highest level of safety, quality and design. We are always ready to offer comprehensive advice, which makes us a professional and reliable partner to every one of our customers. hawo is a family-owned business with two production sites in Baden-Württemberg (Obrigheim and Mosbach). hawo holds numerous patents and has registered many trademarks for the innovative products and our technologies.
Human Care HC AB www.humancaregroup.com	Sweden	<ul style="list-style-type: none"> ▪ Assistive Technology ▪ Medical Instrument/ Equipment/ Tools ▪ Medical Furniture 	Human Care provides mobility solutions for people with special needs. Our 25+ years of experience is reflected in the broad selection of premium products. Our main product areas are Mobility Aids, Lifting Solutions, Healthcare Beds, and Convertible Chairs for people with reduced mobility. Our headquarters are located in Sweden with subsidiaries in the USA, Canada, Netherlands and Australia. In addition, we collaborate with distributors in more than 40 other countries.

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HTL-STREFA S.A. www.htl-strefa.com	Poland	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools ▪ Medical/ Pharma Supplies & Disposables 	HTL-STREFA S.A. is the world's leading medical device company that develops and manufactures safety lancets, personal lancets and pen needles. Now, HTL-STREFA S.A. has two modern production facilities in Poland - Ozorków and Łęczyca (Lodz Special Economic Zone), and a sales and marketing office located in Warsaw, Poland. HTL-STREFA S.A. has maintained and improved the quality management system in accordance with the requirements of EN ISO 13485:2012, CAN/ISO 13485:2003 and all our products are CE marked.
I.A.C.E.R. itechmedicaldivision.com/	Italy	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools 	I-TECH Medical Division is our company trademark. We design, manufacture and sell electromedical devices for instrumental physiotherapy and are the world's leading manufacturer of magnetotherapy devices. We also cover compressive limb therapy, electrotherapy, ultrasound therapy, laser therapy and diathermy. Our models are both for home care and professional use. We created the world's first magnetotherapy with an ultra-light flexible applicator, a device for the treatment of PAD (Periferal Artery Disease). It uses a special applicator that unlike our competitors, don't cause pain during treatment. We have also patented a unique eyepiece applicator for the ophthalmic use. We provide high technological devices, with a reasonable price. We are constantly evolving our models, both for R&D and design.
IMAGE Information Systems Europe GmbH www.image-systems.biz	Germany	<ul style="list-style-type: none"> ▪ ICT for Healthcare ▪ Medical Imaging Software 	At IMAGE Information Systems, medical imaging is a passion. Therefore, we provide complete, easy-to-use and innovative solutions for the most demanding users in this field. iQ-VIEW is a multimodality reading workstation that has been developed by radiologists for radiologists. iQ-RIS is the soul of the radiology department, accompanying the PACS for maximum efficiency. iQ-WEBX is a complete online solution for storing, viewing and distributing medical imaging studies and reports. Its web-based zero footprint DICOM viewer and DICOM structured report module make it ideal for teleradiology. Every teleradiology project is unique and so are our solutions. MED-TAB™ is the world's first and only DICOM-calibrated portable workstation - Your only superior, portable medical image solution, winner of the prestigious international iF Design Award.

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Infimed Sp. Zo.o. www.infimed.pl	Poland	<ul style="list-style-type: none"> ▪ Aesthetic/ Cosmetic ▪ Assistive Technology ▪ Dental Instrument/ Equipment ▪ Medical Instrument/ Equipment/ Tools ▪ Medical Furniture ▪ Medical IT ▪ Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation)/ Telemedicine 	We do design and development, production, distribution, installation and servicing of surgical and treatment equipment. These includes luminaires for diagnosis, devices for patient positioning, transport with related equipment, medical furniture, modular room systems for operating theatres and control systems for operating theatre equipment.
inomed Medizintechnik GmbH www.inomed.com	Germany	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools ▪ Medical/ Pharma Supplies & Disposables 	We provide Intraoperative Neuromonitoring Functional Neurosurgery Pain Treatment Neurological Diagnostics.
Joerns Healthcare Ltd www.joerns.co.uk	United Kingdom	<ul style="list-style-type: none"> ▪ Assistive Technology ▪ Medical Instrument/ Equipment/ Tools 	We produce floor Patient Lifts in steel brands known as "Oxford". We are a brand in the UK market for 60 years and have 60% homecare market in UK. We design and manufacture a new global overhead patient lift which has the UL and FDA listing so that it can be sold in North America. We have several trademarks and patents for various products.
KENTAMED Ltd. www.kentamed.com	Bulgaria	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools 	KENTAMED Ltd is a manufacturer of electrosurgical units.
KW APPARECCHI SCIENTIFICI srl www.kwkw.it	Italy	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment/ Tools 	KW manufactures a wide range of products such as blood bank refrigerators, plasma freezers, plasma thawer, plasma shock freezers, Platelet agitators and incubators and Ultra Low Temperature Freezers up to -86°C. We are market leader in Italy and distribute our products in more than 60 countries.

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Lascod SpA www.lascod.it	Italy	<ul style="list-style-type: none"> ▪ Aesthetic/ Cosmetic ▪ Dental Instrument/ Equipment ▪ Medical Instrument/ Equipment/Tools 	<p>Founded in 1946, as a research laboratory for developing dental materials on behalf of third parties, LASCOD has developed over the years and has become one of the most important dental manufacturer in the world. Today, the Private Label field covers around 70% of our annual turnover. The knowhow and success in the dental field also allowed us to explore and develop products for other field of application.</p>
LifeSense Group B.V. www.carinwear.com	Netherlands	<ul style="list-style-type: none"> ▪ Aesthetic/ Cosmetic ▪ App Dev & Cybersecurity ▪ Dental Instrument/ Equipment ▪ Education/ Stimulation ▪ ICT for Healthcare ▪ Medical Instrument/ Equipment/Tools ▪ Medical/Pharma Supplies & Disposables ▪ Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation) / Telemedicine ▪ Wearable Sensors & IoT 	<p>LifeSense Group is a wearable technology company revolutionizing healthcare. Our first product, Carin, provides a solution to one of the biggest unspoken women's problems throughout life. Carin is an award-winning healthcare technology for women to combat bladder control. LifeSense started out in 2012 and since then, it received €5Million funding. Since LifeSense Group's launch of the Carin brand, it became a global pioneer in wearable technology for urine loss. We have set our goals high and achieved incredible milestones while keeping our eye on what is most important to us--empowering women to stay strong, healthy & fit.</p>

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Light Progress S.r.l. www.lightprogress.com	Italy	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment/ Tools ▪ Infection Prevention Systems 	<p>In Light Progress, we design, develop and manufacture products using UV-C light to disinfect, decontaminate and purify air, surfaces, and water. Our products are mainly used for IAQ control, food industry applications for food and packaging decontamination, odour control and healthcare environments. Our products use lamps which not only emits UV-C wavelength, but also LEDs, which are the newest in this field. We are a pioneer in developing LED-based products and we have several patents on a device for stethoscope disinfection (www.stetclean.com). We collaborate with large companies such as leaders of the food industry, hospitals, universities, research institutes and contractors in the building and infrastructure field, transforming Ultraviolet Germicidal Technology in real and practical solutions.</p>
LymphaTouch Inc www.lymphatouch.com	Finland	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/Tools 	<p>LymphaTouch Inc. is a Finnish medical device company manufacturing the LymphaTouch® negative pressure therapy device. LymphaTouch® treatment can be used in several indications in the field of rehabilitation. End-users of the LymphaTouch device includes rehabilitation professionals (e.g. physiotherapists, nurses, doctors), and ranges from small rehab clinics to large university hospitals. Internationally, LymphaTouch is sold through a global distributor network covering 20+ countries.</p>
medical index GmbH www.medical-index.de	Germany	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/Tools 	<p>Medical Index GmbH is a German manufacturer of superior x-ray protection garments and x-ray protection goggles for hospitals, clinics, private doctors and the nuclear sector in over 80 countries worldwide. Medical Index GmbH is using the latest technology for radiation protection, VECTOR X and the effective cover material, MATRIX. The X-Ray Protection goggles is the first protection goggles according to the latest European Standard: fully wrapped around to cover the eye from all sides. The innovative approach to X-ray protective clothing has been achieved through close links with product users.</p>

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Medicalgorithmics S.A. medicalgorithmics.com	Poland	<ul style="list-style-type: none"> ▪ ICT for Healthcare ▪ Medical Instrument/ Equipment/ Tools ▪ Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation) / Telemedicine 	Medicalgorithmics is a technology leader in remote cardiac monitoring outpacing traditional Holter competition. Globally, we deliver best-in-class cardiac diagnostic solutions and services with proven highest diagnostic yield to enable clinicians to provide better patients care. Our core product - PocketECG is an ultimate online 3-in-1 arrhythmia detection system utilizing Deep Learning AI algorithms to monitor patients for up to 30 days and provide superior Holter-quality reporting. Meet us!
Mediconsult www.mediconsult.fi/en	Finland	<ul style="list-style-type: none"> ▪ ICT for Healthcare 	Our core solutions include customer and patient data management, elderly care, ERP, self-care and digital services. Our solutions are designed to fully address the needs of social care and healthcare, both in public and private sectors. Our data systems are utilised, by doctors, nurses, and self-managing customers in social and health care. Our solutions steer patient processes and treatment chains, giving customers the chance of receiving treatment where it best suits them. Our solutions are developed together with our customers, in full compliance with national specifications and regulations.
MediSapiens Oy www.medisapiens.com/	Finland	<ul style="list-style-type: none"> ▪ App Dev & Cybersecurity ▪ Assistive Technology ▪ Genomic Data ▪ ICT for Healthcare ▪ Wearable Sensors & IoT 	MediSapiens develops highly innovative Bio-IT and bioinformatics solutions to the market. All of the solutions are built in-house on MediSapiens' technology base called the Explorer platform, which comprises a vast amount of ready, industry-tested and industry-used components. Combining this technology base with our strong scientific and technological expertise, MediSapiens can serve its customers on a need-driven basis and develop solutions that really meet the customer needs rapidly and cost-effectively.

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<p>Medix Biochemica www.medixbiochemica.com</p>	Finland	<ul style="list-style-type: none"> IVD Diagnostic Test Raw Materials; Monoclonal Antibodies and Antigens 	<p>Medix Biochemica develops, produces, and markets monoclonal antibodies, antibody services and recombinant antigens for IVD (in-vitro diagnostics) industry as well as POC tests for human healthcare. Medix Biochemica has over 30 years' experience in providing high quality raw materials and diagnostic tests to the IVD market. Medix Biochemica operates in two locations in Finland and employs nearly 100 highly educated people. Medix Biochemica established an affiliate in China in 2016. The company has an extensive knowledge base in vitro immunodiagnostics and devotes a substantial part of its revenue to R&D. Its operations are ISO 9001 and ISO 13485 certified and conform to FDA QSR requirements.</p>
<p>Newster System srl www.newstergroup.com</p>	Italy	<ul style="list-style-type: none"> Management of Healthcare Waste 	<p>NEWSTER GROUP Italy provides sustainable on-site solutions for the treatment and management of HCW since 1996. Our knowhow, innovations and high-quality standards makes us a leader in our field. Training and excellent after sales services are also provided. Newster uses Frictional Heat technology to sterilize solid HCW, reducing weight and volume, leaving residue unrecognizable, dry and odourless. Newster production facility is located in Cerasolo di Coriano (RN) Italy. None of Newster's products releases emissions into the atmosphere or water. Newster holds patents for all its products. Newster trademark is registered in Paraguay, China, Philippines, Turkey and Mexico.</p>
<p>Norma Instruments Zrt normadiagnostika.com</p>	Hungary	<ul style="list-style-type: none"> Lab Equipment Medical Instrument/ Equipment/ Tools 	<p>Norma is a Hungarian company that specializes in the designing and manufacturing of high quality and innovative blood analysis systems serving the IVD market. Our product range consist of haematology analysers and reagents for human medical and veterinary use. Norma was among the first companies to utilize microfluidic technologies in haematology analysers that allowed us to develop the smallest analysers with the smallest sample volume processing and smallest reagent consumption in the world.</p>

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<p>Novosanis www.novosanis.com</p>	Belgium	<ul style="list-style-type: none"> Medical Instruments/ Equipment/ Tools 	<p>Colli-Pee is a patented, award-winning, CE-labelled & FDA-listed device to efficiently capture first-void urine (first catch of the urine flow). Colli-Pee is a user-friendly and compact device which is suited for postal delivery. It can be used by all genders. The Colli-Pee device allows for standardized and volumetric collection of 5 to 20ml. Collection of first-void urine allows for improved detection of:</p> <ul style="list-style-type: none"> - Biomarkers for early stage detection of cancer, including prostate bladder, and cervical cancer. - Sexually transmitted infections (STIs) like Chlamydia, Gonorrhoea, Mycoplasma and Trichomonas. - Human Papilloma Virus (HPV), a virus able to cause cervical cancer.
<p>Opentelehealth ApS www.opentelehealth.com</p>	Denmark	<ul style="list-style-type: none"> Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation) / Telemedicine 	<p>OpenTeleHealth is a universal cloud-based remote patient monitoring platform. Citizens can measure health data at home using an app and a wide range of medical measurement devices. Doctors and nurses can access patient data from a web portal. The telehealth platform is simple, scalable and supports single or multiple long-term conditions at a low, affordable price, even with large populations. The platform is effective in remote patient monitoring and manages many conditions, including Diabetes, Chronic Obstructive Pulmonary Disease, Hypertension, Asthma, Pregnancy and Congestive Heart Failure (CHF). Clinical protocols can be tailored to every need, and OpenTeleHealth provides patient context along with measured health vitals, using a unique clinical workflow concept. As a remote patient monitoring company, OpenTeleHealth has recently been recognized as a huge success in Denmark, where it is now part of the Danish national standards in healthcare IT.</p>
<p>PROHS Equipamento Hospitalar e Serviços Associados, S.A. www.prohs.pt/</p>	Portugal	<ul style="list-style-type: none"> Lab Equipment Medical Instrument/ Equipment/ Tools 	<p>PROHS is specialized in developing and manufacturing disinfection and sterilization equipment for hospitals and laboratories. Our product range includes:</p> <ul style="list-style-type: none"> - Steam Sterilizers / Autoclaves - Instruments Washers Disinfectors - CSSD (Central Sterile Supply Department) / RUMED.

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Pro-Project www.pro-project.pl	Poland	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools ▪ Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation)/ Telemedicine 	<p>Pro-Project was established in 1991. We specialise in Quality Assurance and Quality Control of medical imaging and radiotherapy devices. Long years of experience in this field have made it possible for us to develop and produce a wide range of quality assurance devices (phantoms) along with supporting applications. Our products comply with international standards and is CE certified (among others ISO 9001:2015, ISO 13485:2005, ISO 14001:2015 and OHSAS 18001:2007 management systems). We offer complex hardware and software solutions for quality control in dentistry, radiography, fluoroscopy, mammography, CT, MRI, nuclear medicine, ultrasound and radiotherapy.</p>
SAPI MED S.p.A. www.sapimed.com	Italy	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools 	<p>We are an Italian company specialized in manufacturing disposable devices for coloproctology and pelvic floor, with more than 30 years of experience. Our products range consists of diagnostic, surgical and therapeutic disposable devices easy to handle, simple to use and orientated towards an advanced conception of proctology. The diagnostic devices are represented by Self-lighting anoscopes, of different sizes and shapes, Rectoscopes and haemo-banding ligators, offering several different versions to best meet the doctors' necessities. The surgical line consists mainly of retractors, with different sizes and purposes, offering a wide range of devices to perform all colorectal procedures. The home care range offers plastic and silicone anal dilators, creams, stomal dilators, and extends to the pelvic floor pathologies. We are also very proud of our customer service, offering immediate support to all our customers all over the world, helping them with marketing material, constant sales training at their offices, field visits at local hospitals, support at fairs or congresses and immediate reaction to difficulties encountered.</p>

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Company	Country	Product Type	Description
SEERS Medical Limited www.seersmedical.com	United Kingdom	<ul style="list-style-type: none"> ▪ Medical Instrument/ Equipment/ Tools ▪ Medical Furniture 	SEERS Medical is an innovative medical engineering company and the leading UK manufacturer of medical treatment, examination and rehabilitation couches. Our target is to provide high quality, ergonomically designed products, improve the quality of patient care within the global healthcare market and provide moving and handling solutions to all clinical staff. Innovative and cost-effective designs, a highly motivated production, marketing and distribution organisation are the key dynamics for SEERS Medical's growth and success. We are committed in providing a value proposition with cost competitive quality products, top level value added service and technical support to all our customers, whilst ensuring our operations have minimal detrimental effect upon local and global environments.
SISMA Spa www.sisma.com	Italy	<ul style="list-style-type: none"> ▪ Aesthetic/ Cosmetic/ ▪ Dental Instrument/ Equipment ▪ Assistive Technology ▪ Lab Equipment ▪ Medical Instrument/ Equipment/ Tools 	Sisma is an Italian company based next to Venice. We are active for almost 60 years in the production of high-tech equipment for different manufacturing applications. We have been pioneers in the development of additive manufacturing and we are now leading the 3D printers (LMF and DLP) for Medical and Dental application market. We also produce excellent manual welding lasers for the dental & medical labs.
SOTEC MEDICAL www.sotec-medical.com	France	<ul style="list-style-type: none"> ▪ Medical Furniture 	The new French medical group HACARE, consists of 3 companies: SOTEC MEDICAL, ALLIBERT Medical and CORONA MEDICAL. We are one of the European players, manufacturing hospital furniture design for hospitals, nursing homes and homecare markets.
STEROS GPA INNOVATIVE, S.L. www.dlyte.es	Spain	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Industrial High Precision Parts ▪ Dental Precision Parts 	Our ultimate objective is to bring automatic polishing and grinding based on our non-fluid electrolyte to any relevant industries and thereby, becoming the leading polishing machine manufacturer worldwide. With MURUA, we are already present in over 29 countries around the world through our extensive distribution network. We have developed a machine that can polish small parts automatically based on a patented process, machinery and our unique polishing material, Drylyte.

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Straight Teeth Direct Europe Ltd straightteethdirect.com	Ireland	<ul style="list-style-type: none"> ▪ Aesthetic/ Cosmetic ▪ Dental Instrument/ Equipment ▪ Remote Health Monitoring/ Therapy (Including Virtual Visit/ Consultation) / Telemedicine 	We directly serve the consumer tele dentistry platform, making cosmetic teeth straightening affordable and accessible by 1/3 of the cost, with clinic solutions with no need to make monthly appointments using 3D printing, remote assessment and remote monitoring technologies. We are launching an additional platform for at home dental health monitoring and professional supervision dental health treatment. Our model is a globally scalable solution for dental care with customers in 50 countries, including SE Asia.
Trasis www.trasis.com	Belgium	<ul style="list-style-type: none"> ▪ Lab Equipment ▪ Medical Instrument/ Equipment/ Tools ▪ Medical/ Pharma Supplies & Disposables 	At Trasis we are dedicated in helping the medical community access new radio-labelled therapeutic and diagnostic substances easier and faster. To this end, we design, manufacture, sell and support high performance synthesizers (AllinOne and AllinOne mini), dose preparation equipment (Unidose and Quickfill dispensers), their shielding and accessories. We also develop customized synthetic methods and instruments. We can provide GMP Active Pharmaceutical Ingredients (API) and assist our customers with their regulatory affairs.

Visit www.eubusinessavenues.com/HMT2019 to find out more about the EU Business Avenues in South East Asia programme and the participating European companies in this mission!

Scheduling a business meeting

Interested in free business matching with the EU companies? Please contact our business matching teams for the opportunity to meet directly with the EU companies in Singapore (29-30 July) and/or in Vietnam (31 July-3 August).

Singapore matching enquiries: businessmatching_sg@businessavenues.eu

Vietnam matching enquiries: businessmatching_vn@businessavenues.eu

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